



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

October 30, 2019

Shea Gold
B & H Photo Video
420 Ninth Ave.
New York, NY 10001-2404
Re: **RFQ#14017, A/V Upgrade equipment for the PEG Studio and Metro Nashville Network**

Dear Mrs. Gold:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ#14017, A/V Upgrade Equipment for the PEG Studio and Metro Nashville Network. This letter hereby notifies you of Metro's intent to award to **B & H Photo Video**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Cierra Rowe**, BAO Representative, at **615-862-6136** or at cierre.rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below

A/V Upgrade Equipment for the PEG Studio and Metro Nashville Network; RFQ# 14017

	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	7.00%	93.00%	\$76,652.00	\$82,017.64	\$76,652.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Adorama Camera, Inc	\$ 87,586.30	\$0.00	\$0	\$0	\$87,586.31	Exceeds MACP
B & H Photo Video	\$ 76,652.00	\$0.00	\$0	\$0	\$76,652.00	Awarded
LMG, Inc	\$ 80,483.19	\$0.00	\$0	\$0	\$80,483.19	Evaluated
M3 Technology Group, Inc	\$ 88,701.00	\$0.00	\$0	\$0	\$88,701.01	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Marissa Conklin
Date: 10/25/2019

Department Name: ITS
RFP/ITB Number: 14017

Project Name: A/V Upgrade equipment for the PEG Studio and Metro Nashville Network

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
B & H Photo Video	\$76,652	\$0	No	0%	The prime is not an approved SBE and will self-perform 100% of the work.